



## **A guide to your payments**

1. Your deposit. This is a payment that goes towards the securing of your build and will be taken off the final amount owing at the end of the build. This is not refundable.
2. The cost of the hull. This is the payment of the hull and must be paid in full before delivery. This hull is then your boat and a receipt will be produced. We are happy for you to pay the supplier directly for this if you choose but you must give us enough notice so we can make the necessary arrangements. A full inspection of the hull will be available prior to payments being made.
3. The engine and associated works. This again must be paid for in full and may include other items like spray foam insulation, central heating, bow thrusters, hot and cold water tanks. Again this must be paid in full prior to delivery. The boat however will be available to view prior to you making any payments.
4. If you're having a hybrid or electric boat then larger upfront payments will need to be paid for upfront to cover our risks of you pulling out. In most cases we will request you pay for the equipment directly with the manufacturer to ensure the item is registered in your name. This is especially important for warranties when having a hybrid or electric boat.
5. The first fix stage. This stage is anything that needs doing prior to the base lining and veneers being fitted. Electrics are all cables inside and out. Plumbing is heating, hot water tank, cold-water tank, and skin fittings and pipes.
6. The trims and flooring. This is to be paid once all the trims, cladding, and if you're having tiled floors or an antico laminate then these will go down as well. (Real wood flooring and carpets will go down at a later date prior to completion).
7. Completion of second fix electrical and plumbing. This is all lights internally (apart from wall lights), socket fronts and USB points, light switches, water pumps, shower pump, fuse boards both 12v and 240. (no external fittings. Batteries for inverters will be fitted here).
8. The external painting due. This is to be paid once the external painting is completed. This does not include the non-slip and sign writing. These are completed towards the end of the build after the paintwork is polished up.

9. The kitchen stage. This is to include all units and worktops, sinks and taps, appliances sometimes get fitted here if needed but normally these get installed at the end to prevent damage).
10. The bathroom. This is to include the shower, loo, toilet tank, (if required), and sink, this is to also include any furniture required in this room.
11. Completion of all joinery. This is to include porthole surrounds, door cards for doors and hatches, sliding doors and any internal furniture for cabin and saloon (apart from stove plinth and attached furniture).
12. Completion of internal painting and soft furnishings. This is the stage where any internal doors are fitted. The boat is painted and any internal flooring is fitted, if you're having a dinette the cushions on this are fitted at this point. Sofas aren't installed here. You are invited at this point to have a look around and let us know if you want anything else doing.
13. The final payment.
14. This is once all the items are fully completed. The testing and commissioning of all items will be done. The batteries and inverters are fitted at this point as well as the gas inspected and certified. External joinery is completed, all chrome work electrical switches/lights and chrome work is fitted as well as any works not completed in any of the above stages. Once this payment has been made the boat can be taken away.